



Small things can make a big difference – with our miniaturized medical products for stroke treatment, we help to maintain and improve the quality of life of thousands of people. Thanks to our commitment and persuasiveness, you ensure that our products are used around the world. So that brains can continue to develop their full potential.

Acandis needs you as:

Sales Representative for Medical Products / Medical Device Consultant Scandinavia

Your tasks:

As a competent contact person and technical consultant for interventional neuroradiologists, you will translate the technological leadership of our consulting-intensive medical products into market success. After an intensive training period, you will use the knowledge you have gained about our products and your enthusiasm for sales to advance your field. Your work will focus on the following tasks:

- Application consulting for interventional radiologists and neuroradiologists as well as support for purchasing departments in clinics and hospitals
- Support during clinical applications of our products
- Independent scheduling and documentation of your customer visits for Technical Sales
- Creation of potential analyses and product-specific sales plans
- Strengthening and expanding existing customer relationships, acquiring new centers
- Collaboration on product launches, participation in congresses and workshops
- Responsibility for reporting (CRM system) and efficient logistics, e.g. consignment warehouses

Our requirements:

- Completed medical or medical technology training
- Experience in sales and distribution of medical devices for interventional radiology, cardiology or neurovascular diseases
- Experience in a hospital environment desired
- Knowledge in the field of interventional radiology / cardiology is an advantage
- Fluent in English and Swedish and ideally knowledge of Danish and / or Finnish
- High willingness to travel
- Confident appearance and mature conclusion strength in negotiations
- High degree of independence, self-organization and initiative
- Planning and structured way of working



SUPPORTING BRAINS OF THE WORLD

Werden Sie jetzt Teil unserer
Mission:
www.acandis.de/karriere

acandis[®]

ENGINEERING STROKE SOLUTIONS